

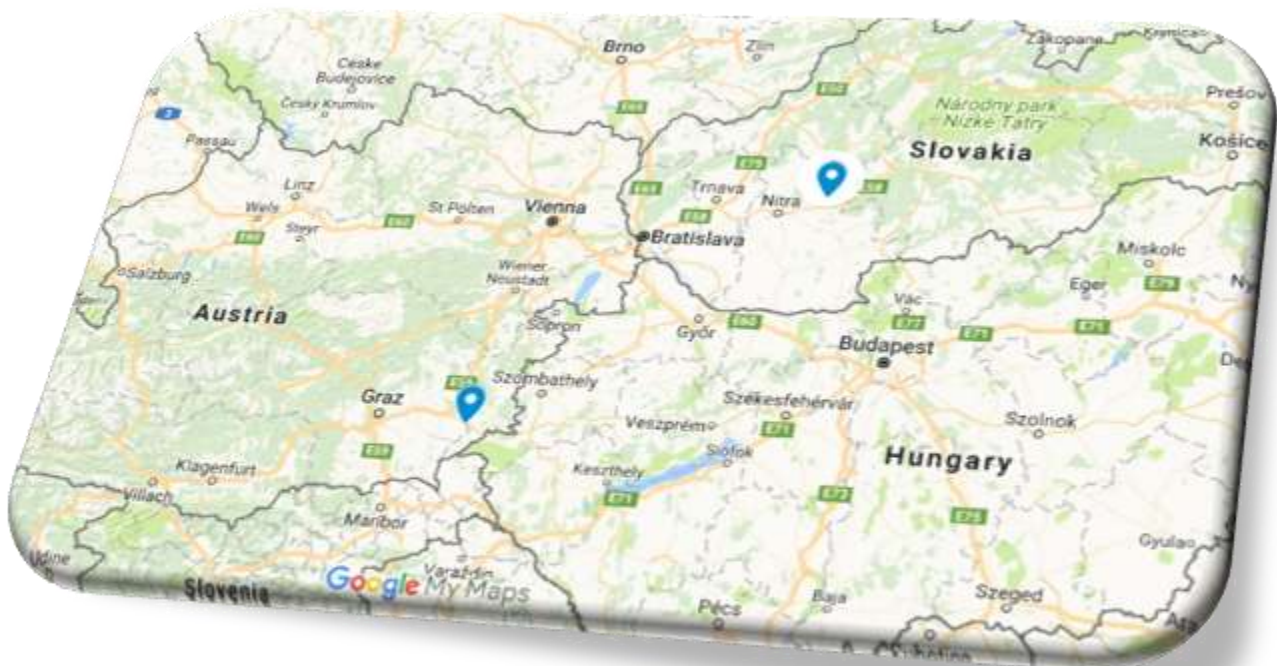


*A summary of the Technical Visit of
Danfoss & Secop Companies
In Slovakia, Austria and Germany
(June-July 2017)*



Visit Report of Danfoss and Secop Companies in Slovakia, Austria and Germany:

In accordance with the scopes of Andikala Company, visits to 2 advanced companies with major activity in Design and manufacturing of Thermostats, Compressors and Condensers at Slovakia and Austria have been arranged. This visit is Started from June 25th and terminated on July 1st. 12 participants had technical visits and participated in presentations of Danfoss Thermostat at Slovakia working on design and manufacturing of thermostats. Besides, two branches of Secop Company at Slovakia and Austria working on design and manufacturing of household, industrial and DC powered compressors and condensers have been visited as well. The cities hosting the visits were Zlaté Moravce in Slovakia and Furstenfeld in Austria.





Visit Program:

Date	Day	Cities	Plan
June 25 th 2017	Sun.	Tehran Vienna Nitra	<p>Presence at Imam Khomeini International Airport, 9:45 Local Time Departure from Imam Khomeini International Airport, 12:45 Arrival at Vienna International Airport, 20:05 Local Time Departure from Vienna International Airport to MIKADO Hotel (Nitra) Residence in MIKADO Hotel (Nitra)</p>
June 26 th 2017	Mon.	Nitra Zlaté Moravce Fürstenfeld	<p>Having Breakfast, 7:00-8:00 Departure from Hotel in Nitra, 8:30 Visit to DanfossThermostat company, 9:00 This visit included: Welcome and Film Introduction to Danfoss, Introduction to Danfoss Slovakia, Quality of Danfoss and Tour in production Visit to Secop SKS Company, 11:00 This visit included: Introduction to Secop Globally, Introduction to Secop Slovakia, Introduction to Quality at Secop Slovakia, Tour in production and laboratories Having Lunch, 13:00 Departure for hotel close to Fürstenfeld in Austria, 16:00 Residence in Hotel Das Sonnreich Dinner in area of Fürstenfeld, Austria, 19:30</p>
June 27 th 2017	Tue.	Fürstenfeld Vienna	<p>Having Breakfast, 7:00-8:00 Departure from Hotel Das Sonnreich , 8:30 Visit to Secop Company at Austria, 9:00 This visit included: Introduction to Secop Austria, Introduction to Quality at Secop Austria, tour in production and laboratories, trends and environment for refrigeration industry, Secop roadmaps for HH/LC/DC Lunch, 13:00 Departure for hotel in Vienna, 16:00 Residence in Pentahotel (Vienna)</p>
June 28 th 2017	Wed.	Vienna	<p>Having Breakfast, 7:30-8:30 Departure from Hotel, 9:00 Sightseeing in Vienna Residence in Pentahotel (Vienna)</p>



June 29 th 2017	Thu..	Vienna Salzburg Munich	<p>Having Breakfast, 7:30-8:30 Departure from Hotel in Vienna to Salzburg, 9:00 Sightseeing in Salzburg Departure from Salzburg to Munich Sightseeing in Munich Residence in Leonardo Hotel Munich City Olympiapark (Munich)</p>
June 30 th 2017	Fri.	Munich	<p>Having Breakfast, 7:30-8:30 Departure from Hotel, 9:00 Sightseeing in Munich Visit at BMW – Welt Museum, 12:30 Residence in Leonardo Hotel Munich City Olympiapark (Munich)</p>
July 1 st 2017	Sat.	Munich Tehran	<p>Having Breakfast, 7:30-8:30 Departure from Hotel, 9:00 Sightseeing in Munich Presence in Munich International Airport, 13:55 Departure from Munich International Airport, 16:55 Arrival at Imam Khomeini International Airport, 11:35 July 2nd Local Time</p>




List of participants visited horticultural companies in Slovakia, Austria and Germany:

Row	Name	Surname	Company	Position
1	MOHAMMAD	ALIMARDANIAN	IRANIAN REFRIGERATION CLUB	CEO
2	REZA	AGHAZIARATI FARAHANI	ZIARATI EBTEKAR SARMA REFRIGERATION INDUSTRIES	INTERNAL MANAGER
3	MEHRAN	HEIDARI	SARD SABOOH ESFAHAN INDUSTRIES	TECHNICAL MANAGER
4	AHMAD	ARDINI	AEISAN SHARGH COMPANY	CEO
5	SEIFOLLAH	SHAH MOHAMMADI	PARTO SARD TAVAN COMPANY (HIMALAYA)	TECHNICAL MANAGER
6	HOSSEIN	EGHBALI	PARTO SARD TAVAN COMPANY (HIMALAYA)	MANAGER OF DESIGN AND ENGINEERING
7	MOHAMMAD	SABERIMOTLAGH	PARTO SARD TAVAN COMPANY (HIMALAYA)	PRODUCTION MANAGER
8	ALIMOHAMMAD	BIGLARI	AEISAN SHARGH COMPANY	INTERNAL MANAGER
9	ALIREZA	FARAJI	AEISAN SANAT COPMPANY	HEAD OF THE BOARD
10	HOSSEIN	SOLEIMANI	SOLEIMANI STORE	CEO
11	MOHAMMAD	TAHAN POUR TAHER ABADI	THE UNION OF OIL, GAS AND ELECTRIC ARTIFACTS SELLERS (TEHRAN HOME- APPLIANCES)	HEAD OF THE BOARD
12	AMIRHOSSEIN	JAMALI	ANDIKALA COMPANY	CEO



In the following, you can see report of the visits as well as companies presentation.

Company Name	Danfoss Thermostat Company	
Company Location	Zlaté Moravce - Slovakia	
Visit Location	Danfoss Thermostat Company	
Area of Specialization	<p>Danfoss group with slogan of “Engineering Tomorrow” is technology supplier of many industries in the world. They employ more than 25,000 people and serve customers in more than 100 countries. They play an active role in the main growth themes in a world that is rapidly changing: Infrastructure, food, energy and climate are the focus of their business. District Heating and Cooling, High Pressure Pumps, Commercial Compressors, Refrigeration and Air Conditioning, Industrial Automation and Solar Inverters are some products of this company. To highlight some of commercial compressors of this company, Compressors for Air Conditioning, Heating, Refrigeration and Condensing Units can be mentioned.</p> <p>Danfoss manufactures a wide range of electronic thermostats. From wall or flush mounted room heating thermostats to advanced DIN rail thermostats for outdoor applications.</p>	
Visit Concept	<p>Welcome and Film Introduction to Danfoss</p> <p>Introduction to Danfoss Slovakia</p> <p>Quality of Danfoss</p> <p>Tour in production, etc.</p>	



Visiting Danfoss Thermostat Company as a manufacturer of Thermostats, Zlaté Moravce, Slovakia




Introduction to Danfoss and Danfoss Slovakia in along with an introduction film



Visiting Danfoss Thermostat Company and tour in production



Company Name	Secop GmbH	
Company Location	FLENSBURG, Germany Zlaté Moravce, Slovakia Fürstenfeld, Austria WUQING, China	
Visit Location	Zlaté Moravce, Slovakia Fürstenfeld, Austria	
Area of Specialization	<p>Secop is the expert in advanced compressor technologies. Within their core application areas Household, Light Commercial and DC-Powered they are dedicated to continue creating and supporting intelligent solutions that shape their customers' business and marketplaces. They want to be recognized as a fast, responsive, straightforward and reliable long-term partner that is committed to constantly increasing value for their customers.</p> <p>In 2010 the German holding company AURELIUS AG acquired Danfoss Household Compressors from the Danfoss Group, Denmark. In connection with the new ownership, Danfoss Household Compressors GmbH changed their name to Secop GmbH.</p> <p>With more than 50 years of experience in compressor technology and highly committed employees, their focus is to develop and apply the advanced compressor technologies to achieve standard setting performance for leading products and businesses around the world.</p> <p>Secop's headquarters are situated in Flensburg, Germany. Their production sites are also available at Austria, Slovakia and China.</p>	



Visit Concept	<p>Program in Secop SKS (Slovakia): Introduction to Secop Globally, Introduction to Secop Slovakia, Introduction to Quality at Secop Slovakia, Tour in production and laboratories, Lunch, etc.</p> <p>Program in Secop in Austria: Introduction to Secop Austria, Introduction to Quality at Secop Austria, Tour in production and laboratories, Trends and environment for refrigeration industry, Secop roadmaps for HH/LC/DC, Holding inquiry session, Lunch, etc.</p>
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Visiting Secop Company as compressor and condenser manufacturer, Zlaté Moravce, Slovakia



Introduction to Secop Globally and Secop Slovakia



Visiting Secop Company at Furstenfeld, Austria



Visiting Secop Company at Furstenfeld, Austria



Introduction to Secop Austria, trends, Secop roadmaps and holding inquiry session